Welcome to our 2022 Mahlstedt Ranch Quarter Horse Open House! Our open house started years ago when we invited our neighbors and friends over to see the foals tied up the weekend of halter breaking. In recent years, it has surprised us by expanding into what it is today. It is the only day of the year when all our mares, stallions, and sale offering are on display at the ranch.

We sell all of our horses by private treaty year-round and are happy to have you out to visit our horses at pasture when you are able to come. Please do not feel that if you cannot attend the Open House you will miss out on purchasing an MRI horse! We strive to have horses available for sale year-round to meet the needs of our customers.

To hopefully improve the opportunity for everyone interested in specific horses, we have implemented a silent auction process at our open house this. Pasture Pick Pricing ended on August 21st.

A price listing of individual weanlings will be posted for download at 8 a.m. September 4<sup>th</sup>. This list will have each horse's individual base price.

Our Open House will open at 2 p.m. September 4<sup>th</sup>. 2:00-4:00 pm - A clipboard with bid sheets for each horse will be present for progressive written bidding. At 4:00 pm the top 2 bidders on each horse can verbally bid to the winning bid.

Any horses with no written bids will remain offered at the base list price.

We will give a 5% discount on the final bid price for all weanlings the day of our Open House. Horses must be scheduled to leave within 2 weeks to receive this discount.

Youth will receive a 10% discount on weanlings.

Full payment must be received the day of the Open House to qualify for any discounts.

We will accept cash, check, Zelle, or credit card payments (a 3% credit card fee will be added to cc payments).

Foals will be weaned that day and loaded out with brand inspections.

All horses going out of state will be taken to the vet on the 6<sup>th</sup> for Coggins/health and will be ready for shipment from our Glendive location within one week.

We are very humbled by the interest in our horses and our program. We hope this is a process that proves fair for all who are interested in individual horses. We are happy to take suggestions on how to improve the process in the future.

Please let us know if you have any questions. If you are unable to attend the Open House, just let us know when you would like to visit. If you are interested in bidding on a certain horse the day of the Open House but cannot attend, we ask that you notify Tana as soon as possible so we can help you most effectively. A ranch representative will stay in touch with you via phone as the bidding progresses and be available to answer any questions you have.